



Laboratory Network Solutions

Realize cost savings, faster contracting and simplified study data by centralizing your lab delivery and management with a proven lab services provider

Q² Solutions understands how the growing complexity of clinical trials can require engagement of multiple lab services providers from across the analytical spectrum, including genomics, bioanalytical, esoteric testing, biomarker, safety and more. Managing these various lab service providers can consume internal teams and require organizations to dedicate numerous resources to this expanding challenge.

Laboratory Network Solutions (LNS) from Q² Solutions is designed to alleviate the strain of managing many external vendors, while also saving money, improving contracting time and streamlining the delivery of lab data.

The LNS delivery model expands the tailored solutions of one of the industry's largest and most trusted lab services providers. By building on our vast internal capabilities and experience, we can offer a true end-to-end lab services delivery model that not only delivers quality central lab, bioanalytical and genomic services, but also can manage additional sponsor designated third-party labs.

Laboratory Network Solutions



Contracts, legal
& procurement



Quality
assurance



Project
services



Data
management

Our LNS operating model has been designed to integrate laboratory management and deliver consolidated data from start to finish.



Contracts, legal & procurement

As a global laboratory services company we have wholly owned labs across the globe, as well as partner labs with strong, developed relationships over our 20+ years of service. We have a deep understanding of what it takes to manage third-party labs and have developed best practices for qualifying, establishing contracts, and maintaining a strong business relationship with labs across the world. As part of LNS we can establish contracts directly with vendors and take responsibility for all delivery and governance.



Quality assurance

As part of our rigorous vendor qualification process we focus on vendors who can deliver the highest quality data. We work closely at the onset of any relationship to mitigate potential risks, but also closely monitor performance during the course of our partnership. These monitoring efforts include on-site audits by trained quality assurance auditors globally and supported by technical or science team, monitoring of established KPIs, and tracking of Corrective and Preventive Actions (CAPA) plans. Through our monitoring and governance process, we ensure continual process and relationship improvement.



Project services

When utilizing Q² Solutions' LNS model, a dedicated Laboratory Network Lead will manage the daily operational interactions with the external laboratories. The LNS Lead will work closely with your laboratory project manager, who remains your single point of contact, to ensure integration of the external laboratories in the study. Each vendor has an assigned LNS Manager who manages the Q² Solutions vendor relationship, governance and initial point of escalation. The LNS department is made up of experienced individuals from both the pharmaceutical and CRO industries, which gives Q² Solutions an in-depth understanding of client needs and best practices for success.



Data management

A key challenge to managing multiple lab services is the disparate data feeds that can make tracking and quickly evaluating data a challenge. As part of the LNS offering we leverage the **IQVIA Clinical Analytics** platform and our data integration team to provide our customers harmonized, consolidated data from multiple sources.

Savings, speed and improved focus for your business

By implementing the LNS model, our customers realize significant benefits to their bottom line as well as their overall business operations.

- **Cost savings** – By centralizing your lab management with Q² Solutions, we can eliminate overlapping processes and management to drive down the cost of delivery.
- **Improved governance** – Continuous improvements in the model and relationships drive efficiency for our customers.
- **Increased focus** – Allows our customers to stay lean internally and remain focused on science, patients and core business strategy.
- **Faster contracting** – Relationships and contracts with vendors mean less time to get the right providers for your study.
- **Quality data** – Harmonized, consolidated data that enhances regulatory submissions.

The LNS model is a flexible solution that can be tailored and scaled to meet your specific vendor management needs. Contact us to learn how we can help you streamline your multiple lab services providers.

Contact us

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To learn more about our Laboratory Network Solutions, please visit www.Q2LabSolutions.com/LNS

